



# Raffles City Singapore

24 January 2008





#### Performance of RCS Trust – 4Q 2007

	1 October 2007 to 31 December 2007			
	CCT's 60% Interest			<b>RCS Trust</b>
	Actual S\$'000	Forecast <sup>1</sup> S\$'000	Var. %	Actual S\$'000
Gross Revenue	26,059	25,430	2.5	43,433
- Office	4,302	4,293	0.2	7,170
- Retail	10,223	10,181	0.4	17,039
- Hotel	10,477	10,302	1.7	17,462
- Others	1,057	654	61.6	1,762
Net Property Income	18,223	18,078	0.8	30,371

#### Note:





<sup>1.</sup> Based on management's forecast as shown in the joint announcement of CCT and CMT on 9 November 2007

#### Performance of RCS Trust – 2H 2007

	1 July 2007 to 31 December 2007			
	CCT's 60% Interest			RCS Trust
	Actual S\$'000	Forecast <sup>1</sup> S\$'000	Var. %	Actual S\$'000
Gross Revenue	51,066	50,435	1.3	85,110
- Office	8,289	8,280	0.1	13,815
- Retail	20,145	20,103	0.2	33,575
- Hotel	20,632	20,456	0.9	34,387
- Others	2,000	1,596	25.3	3,333
Net Property Income	35,871	35,726	0.4	59,785

#### Note:





<sup>1.</sup> Based on management's forecast as shown in the joint announcement of CCT and CMT on 9 November 2007

### Occupancy and Renewals/New Leases

#### Renewals and New Leases Committed from 1 Jan 2007 to 31 Dec 2007

	Renewed/New Leases as at 31 Dec 2007 (% of portfolio)	Increase in Rental vs		Committed Occupancy
		Forecast <sup>1</sup> Rent	Preceding Rent	as at 31 Dec 2007
Raffles City Tower	11,748 sq m (17.0%)	60.0%	77.4%	98.7%
Raffles City Shopping Centre	13,542 sq m (19.6%)	4.0%	20.8%	100.0%
Weighted Average	25,290 sq m (36.6%)	11.9%	36.9%	99.3%

#### Note:

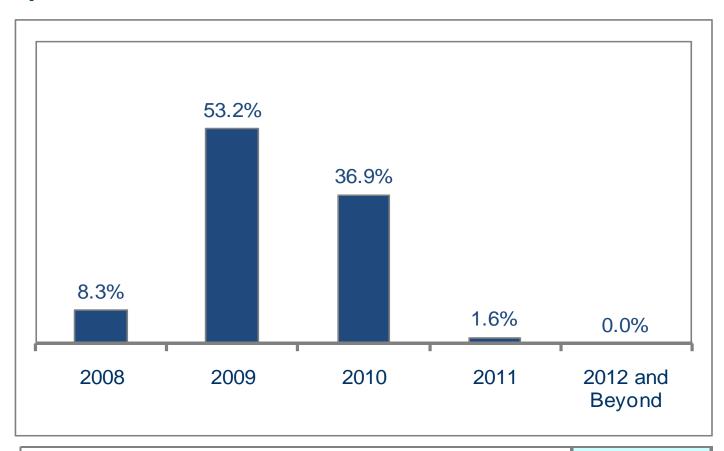
1. Based on management's forecast as shown in the joint announcement of CCT and CMT on 9 November 2007





## Lease Expiry Profile — Raffles City Tower

Area up for Renewal as a % of Gross Rental Income as at 31 Dec 2007



**Weighted Average Expiry (By Gross Rental Income)** 

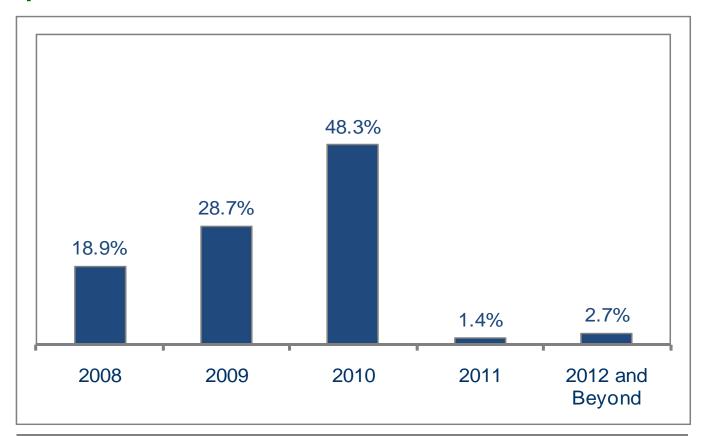
2.0 Years





## Lease Expiry Profile — RC Shopping Centre

Area up for Renewal as a % of Gross Rental Income<sup>1</sup> as at 31 Dec 2007



Weighted Average Expiry (By Gross Rental Income)

1.9 Years



Note:

1. Excludes turnover rent



### **Top 10 Tenants**

#### Raffles City Tower

#### Top 10 Committed Tenants as at 31 Dec 2007

Tenant	Lease Expiry Date <sup>1</sup>	% of Gross Rental Income
Economic Development Board <sup>2</sup>	Feb 2008 <sup>3</sup> , Jun 2009	23.6%
Accenture Pte Ltd	Aug 2010	12.9%
Phillip Securities Pte Ltd	Dec 2009	11.1%
AAPC Hotels Management Pte. Ltd.	Oct 2010	4.2%
Raffles International Limited	Jun 2010	3.9%
Chinaoil (Singapore) Int'l Pte Ltd	Jul 2010	3.8%
Total Trading Asia Pte. Ltd.	Dec 2009	3.3%
LVMH Watch & Jewellery Singapore Pte Ltd	Jun 2010	2.6%
Dentsu Asia Pte Ltd	Jan 2009	2.0%
Noonday Asset Management Asia Pte. Ltd.	Dec 2009	1.8%
Top Ten Tenants	69.2%	
Other Tenants	30.8%	
Total	100.0%	

#### Notes:

- 1. Some of the tenants above have signed more than one tenancy agreement and this has resulted in more than one expiry date for such tenants
- 2. Consist of Economic Development Board and TIF Ventures Pte Ltd, an indirect wholly owned subsidiary
- 3. This constitutes 2.3% of tenant's total leased area and will be replaced by a new tenant upon lease expiry





#### **Top 10 Tenants**

#### RC Shopping Centre

#### Top 10 Committed\* Tenants as at 31 Dec 2007

Tenant	Lease Expiry Date <sup>1</sup>	% of Gross Rental Income
Robinson & Co (S) Pte Ltd <sup>2</sup>	Mar 2010	15.6%
Wing Tai Retail Pte. Ltd.	May 2009, Jul 2009, Aug 2010, Dec 2010	3.8%
Jay Gee Enterprises (Pte.) Ltd	Dec 2008, Sep 2010, Oct 2010, Dec 2010	3.1%
Ossia International Limited	Oct 2010	3.1%
Cold Storage Singapore (1983) Pte Ltd	Nov 2008	2.8%
Esprit Retail Pte Ltd	May 2013	2.7%
Food Junction Management Pte Ltd	Nov 2008	2.2%
The Looking Glass Pte Ltd	May 2010	2.1%
DBS Bank Ltd.	Jul 2010	2.1%
Cortina Watch Pte Ltd	Apr 2009, Jun 2010	2.0%
Top Ten Tenants	39.5%	
Other Tenants	60.5%	
Total		100.0%

<sup>\*</sup>Based on gross rental income (excluding turnover rent) for the month of Dec 2007 Notes:

- 1. Some of the tenants above have signed more than one tenancy agreement and this has resulted in more than one expiry date for such tenants
- 2. Comprises Robinsons & Company (Singapore) Private Limited, and John Little Private Limited

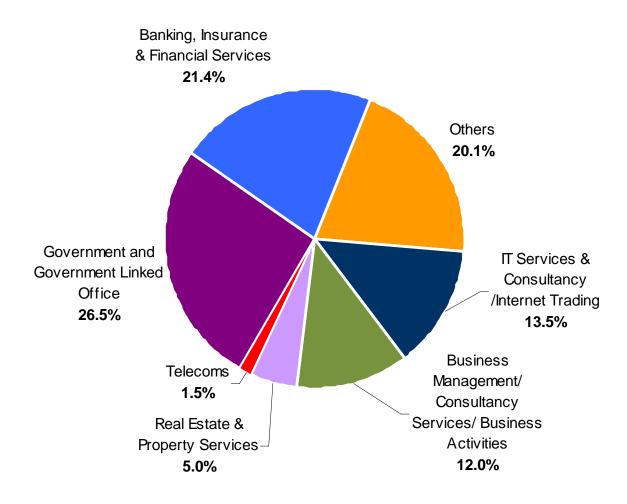




#### **Trade Mix**

#### Raffles City Tower

Tenant Business Sector Analysis by Gross Rental Income as at 31 Dec 2007



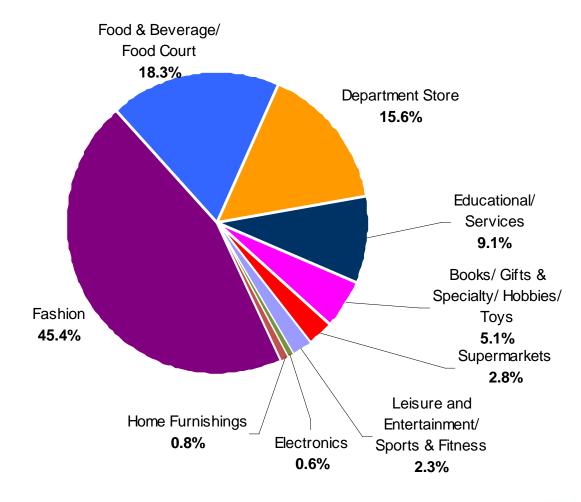




#### **Trade Mix**

#### RC Shopping Centre

#### Tenant Business Sector Analysis by Gross Rental Income<sup>1</sup> as at 31 Dec 2007



Note:

1. Excludes turnover rent







### **Raffles City**

#### **Phase 1 Asset Enhancement Work Update**





### Raffles City Value Creation of Phase 1 AEI

Capital Expenditure	Start Date	Completion Date
S\$62.4 million	2nd Quarter 2007	4th Quarter 2007

Gross Revenue (net of rental loss from car park income)	S\$10.1 million
Net Property Income	S\$7.6 million
Capital Expenditure	S\$62.4 million
Return on Investment	12.2%
Capital Value of AEI (assumed at 5.5% capitalisation rate)	S\$138.3 million
Increased in Value (net of investment cost)	S\$75.9 million

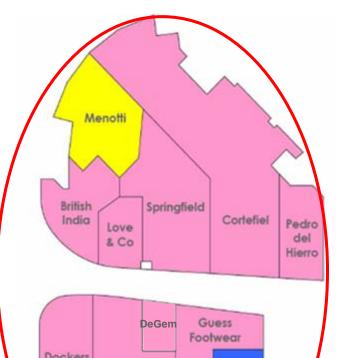




#### Raffles City Phase 1 AEI **Basement 1 - Tenants Committed**

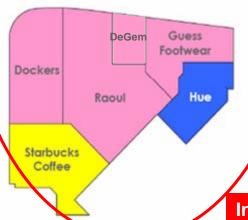


### Raffles City Phase 1 AEI Level 1 - Int'l Tenants Committed













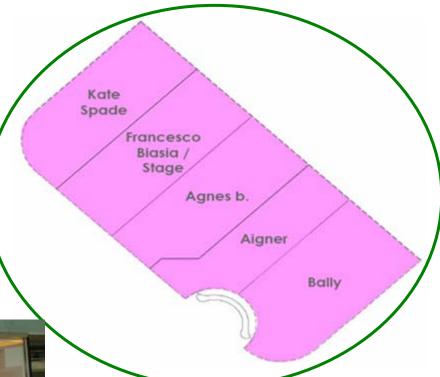
**International Tenants Committed For Reconfigured Area** 





### Raffles City Phase 1 AEI Level 1 - Int'l Tenants Committed









**Top Line Brands Committed For Island Podium** 





## Raffles City Phase 1 AEI 3-Storey Island Podium Block

3-storey high water feature integrated into the design of the island podium will serve as an iconic focal point of Raffles City



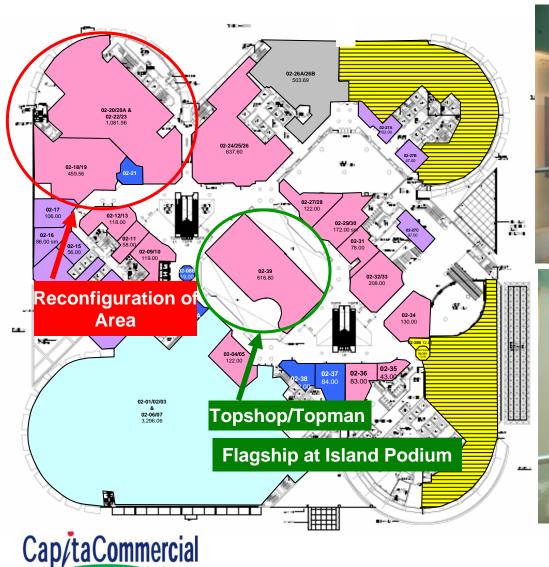








### Raffles City Phase 1 AEI Level 2 - 100% Committed



Trust







## Raffles City - New Glass Canopy @ Entrance of North Bridge Road



Glass Canopy with LED decorative lightings









### The End



