



General Announcement

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Company Information

Main Market Company

New Announcement

Submitting Investment Bank/Advisor (if applicable)

Submitting Secretarial Firm (if applicable)

* Company name	QUILL CAPITA TRUST
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* Stock code	5123
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Type *

Announcement

Subject *:

OTHERS

(Note : INFORMATION ENTERED IN THE DESCRIPTION FIELD WILL BE DISPLAYED AS THE TITLE OF THE ANNOUNCEMENT IN BURSA MALAYSIA'S WEBSITE)

Description *:-

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Quill Capita Trust Corporate Presentation Slides dated 30 April 2014

Announcement Details/Table Section :-

(This field is for the details of the announcement, if applicable)

Corporate presentation slides dated 30 April 2014 are attached for reference.

Attachment(s):- (please attach the attachments here)[Corporation Presentation - 1Q2014 \(final\).pdf](#)

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Quill Capita Trust

1st Quarter 2014 Financial Results

30 April 2014

Important Notice

This presentation is for information only and does not constitute an invitation or offer to acquire, purchase or subscribe for units in QCT. The past performance of QCT is not necessarily indicative of the future performance of QCT.

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The information in this Announcement must not be published outside Malaysia.

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Financial Results



Quill Building 5 - IBM

1Q 2014 EPU up 0.7% Year-on-Year

(RM'000)	(Unaudited) 1Q 2013	(Unaudited) 1Q 2014	Variance
Gross Revenue	17,227	17,185	-0.2%
Net Property Income	13,066	13,013	-0.4%
Net Income ¹	8,109	8,162	0.7%
EPU ²	2.08 sen	2.09 sen	0.7%

1 Net Income refers to realised income after taxation (exclude gain from re-measurement of derivatives and revaluation surplus)

2 EPU refers to Realised Earnings Per Unit

Healthy Balance Sheet

	(Unaudited)	(Unaudited)	(Audited)	(Unaudited)
	as at	as at	as at	as at
	30 June 13 (RM'000)	30 Sep 13 (RM'000)	31 Dec 13 (RM'000)	31 Mar 14 (RM'000)
Non Current Assets	820,975	821,368	826,592	826,757
Current Assets	33,750	21,420	33,528	34,173
Total Assets	854,725	842,788	860,120	860,930
Current Liabilities	130,851	9,646	17,016	13,138
Non Current Liabilities	194,741	310,925	309,644	322,771
Net Assets	529,133	522,217	533,460	525,021
No of Units	390,131	390,131	390,131	390,131
NAV per Unit (RM)	1.3563	1.3386	1.3674	1.3458

Stable Financial Indicators

	Unaudited	Unaudited	Audited	Unaudited
	as at	as at	as at	as at
	30 Jun 13	30 Sept 13	31 Dec 13	31 Mar 14
Total Debts (RM'000)	305,649	303,606	304,887	318,400
Gearing Ratio ¹	0.36x	0.36x	0.35x	0.37x
Net Debt / EBITDA ²	5.77x	5.91x	5.68x	6.52
Interest Coverage ³	3.62x	3.66x	3.64x	3.52x
Average Term to Maturity (year) ⁴	2.05	3.70	3.61	3.17
Average Cost of Debt (p.a) ⁵	4.3%	4.3%	4.3%	4.3%

Notes:

1.Gearing ratio refers to Gross Debt over Total Assets.

2.EBITDA refers to Earnings before Interest Taxation Depreciation and Amortization

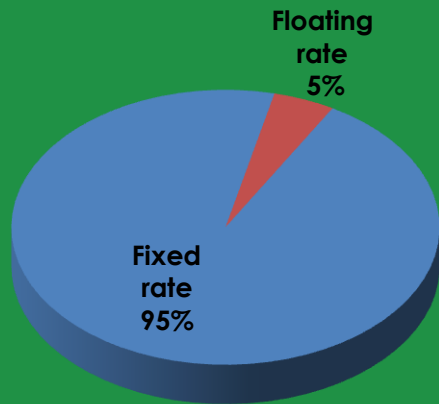
3.Interest coverage refers to year to date (YTD) EBITDA / YTD Interest Expense

4.Average Term to Maturity means weighted average time lapse to maturity

5.Average Cost of Debt is calculated based on YTD Interest Expense / Average Weighted Borrowing

Prudent Capital Management

95% of borrowing on
fixed rate



Total borrowings: RM322m

Average cost of debt

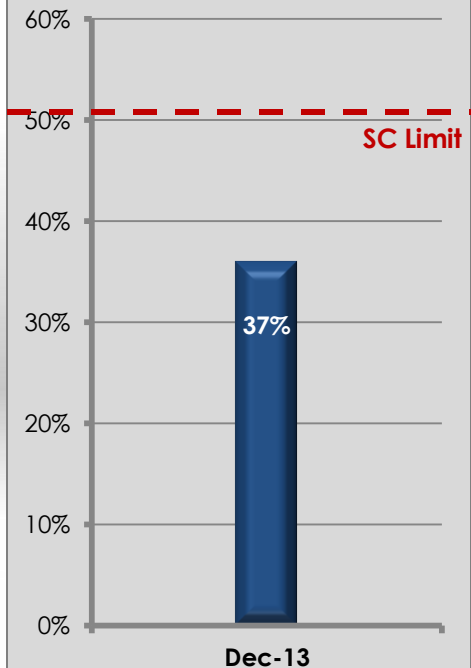
4.3%

Gearing level

37%

Gearing level well
below SC limit of 50%

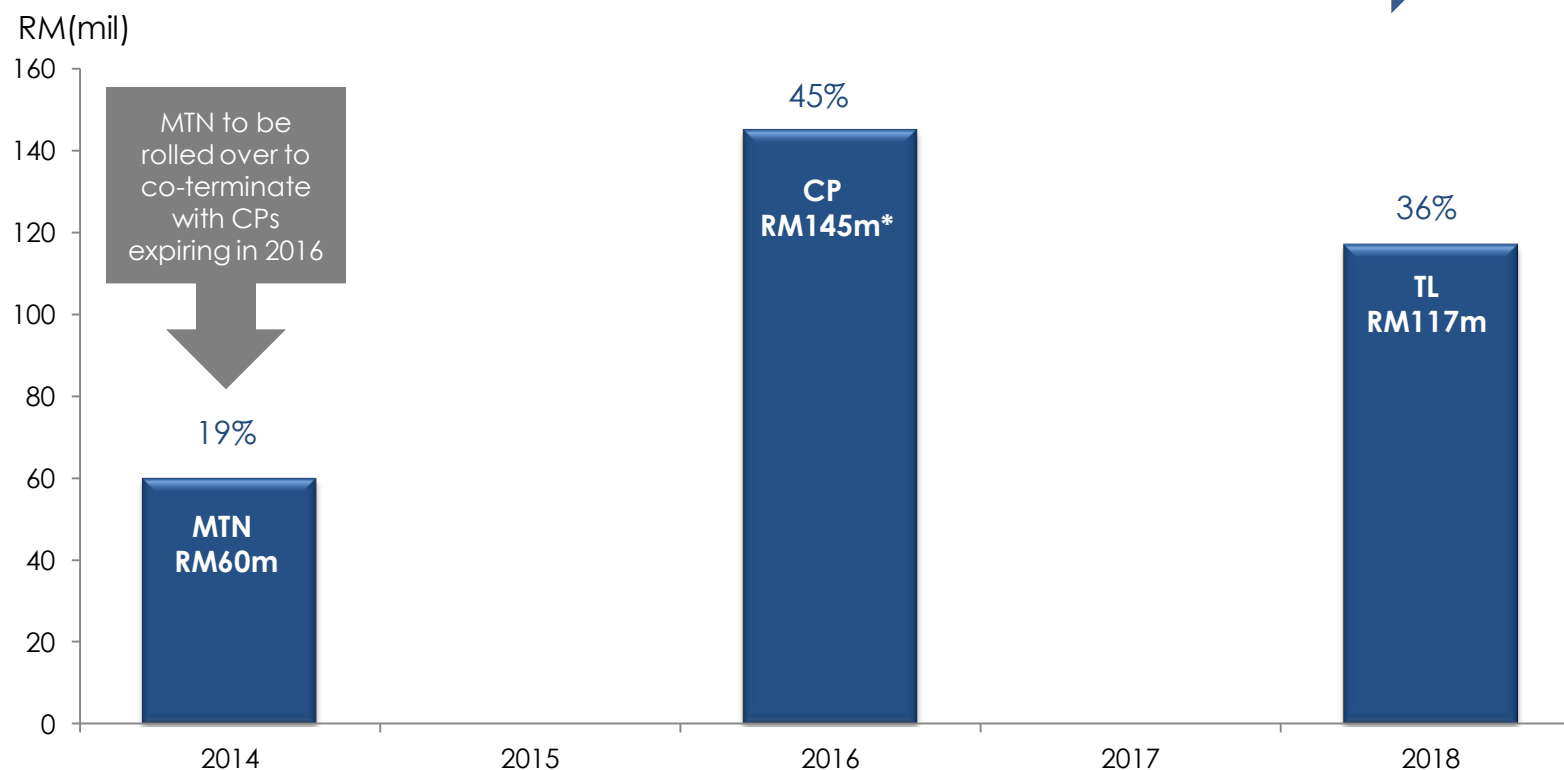
Gearing Ratio



Debt Maturity Profile

Next Refinancing Due in September 2016

Average debt to maturity : 3.17 years



Note;

* An additional RM15 million CP were drawn down in January 2014 for the payment of the refundable earnest deposit for the Proposed Acquisition of Platinum Sentral .

1. MTN - Medium Term Notes
2. CP - Commercial Papers
3. TL - Term Loan

Portfolio Update



Quill Building 3 - BMW

QCT Portfolio Update

Valuation as at 31 Dec 2013: **RM825.56 mil**
Portfolio Occupancy Rate as at 31 March 2014 : **91%**



Quill Building 1
- DHL 1



Quill Building 4
- DHL 2



Quill Building 2
- HSBC



Quill Building 3
- BMW



Quill Building 5
- IBM



Quill Building 8
- DHL (XPJ)



Part of Plaza
Mon't Kiara



Wisma Technip



Quill Building 10
- Section 13



TESCO Building
Penang

QCT

10 Properties
RM825.56 mil

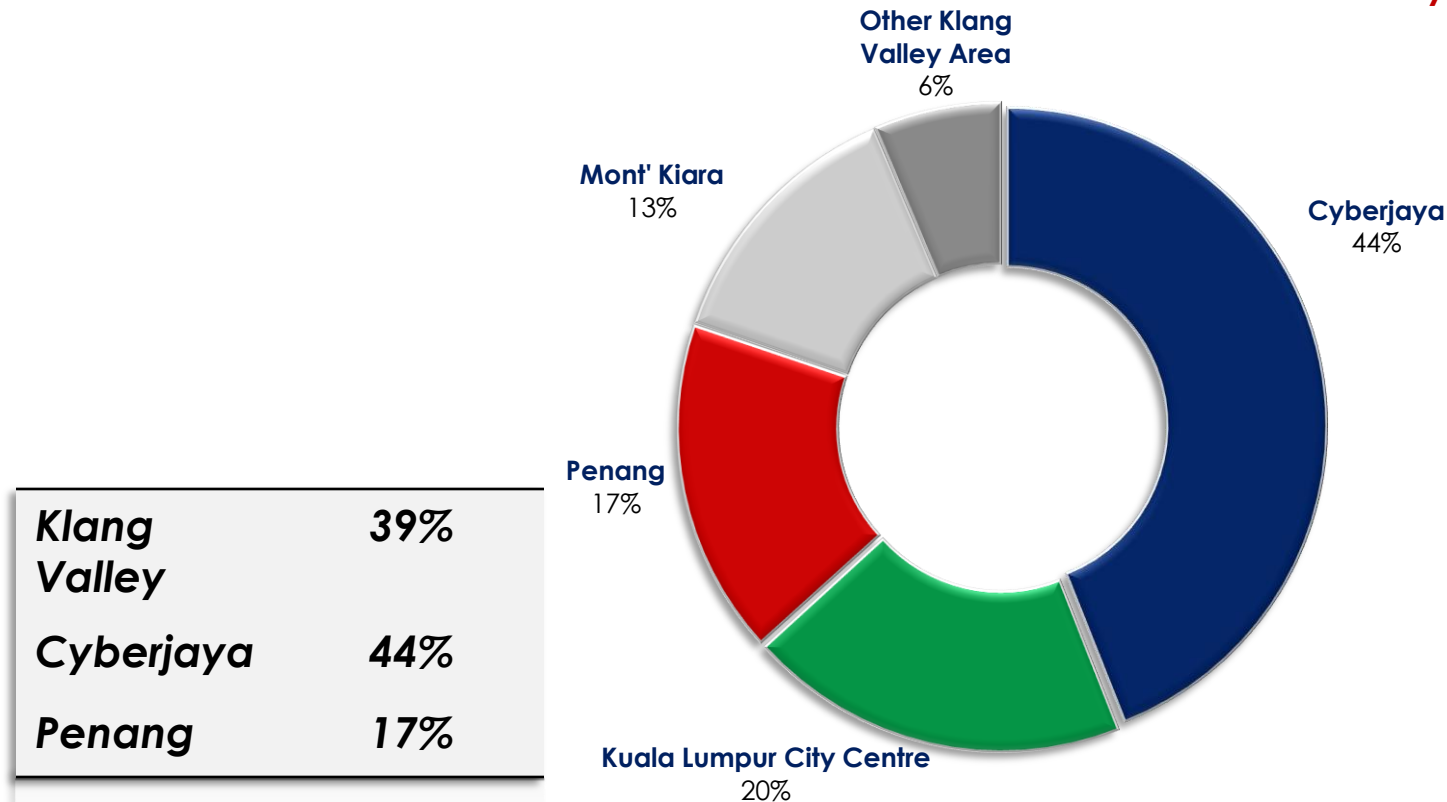
NLA of
1,289,751 sq ft
*Excluding car park
area

Note: The current market value of the respective buildings were valued by Henry Butcher Malaysia Sdn Bhd on 31 December 2013.

Geographical Diversification

10 Properties well spread over Cyberjaya, Kuala Lumpur, Selangor and Penang

By Valuation



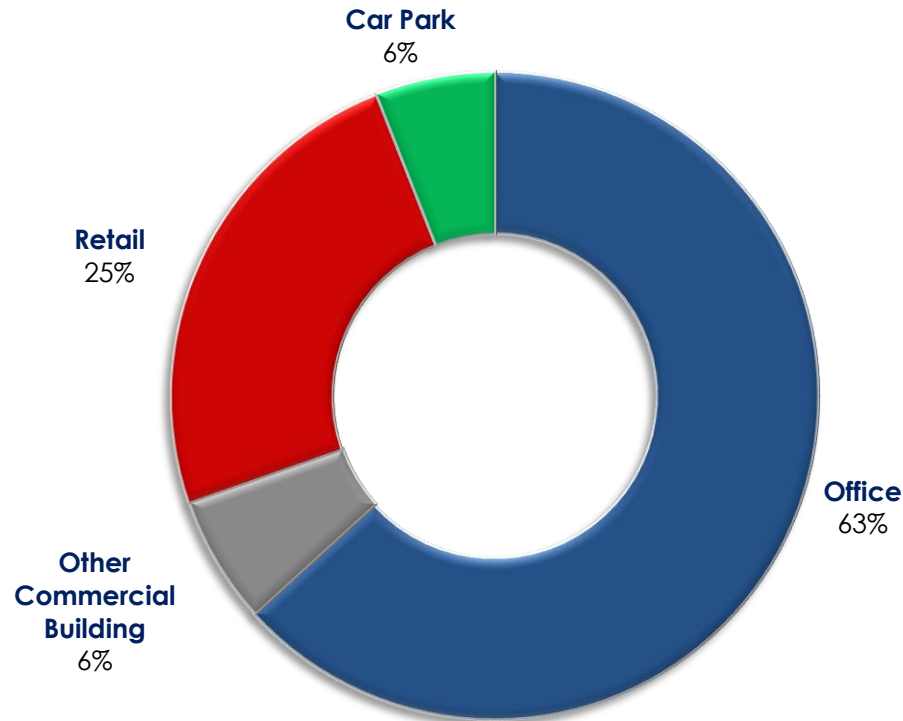
Notes:

- (1) Other Klang Valley Area refers to Klang Valley generally excluding KL city centre and Mont' Kiara. Klang Valley refers to Kuala Lumpur and Selangor State excluding Kuala Selangor, Sepang and Sabak Bernam.

Segmental Contributions

Diversified Segmental Contributions

By Valuation

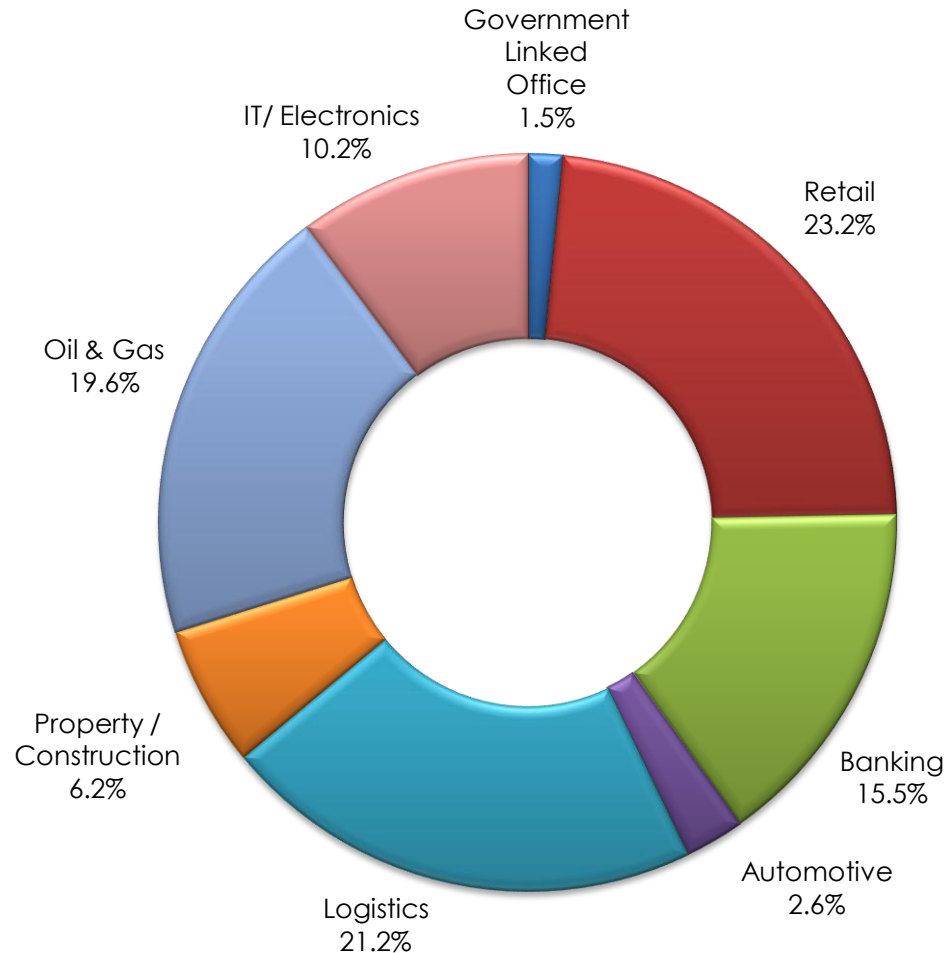


Notes:

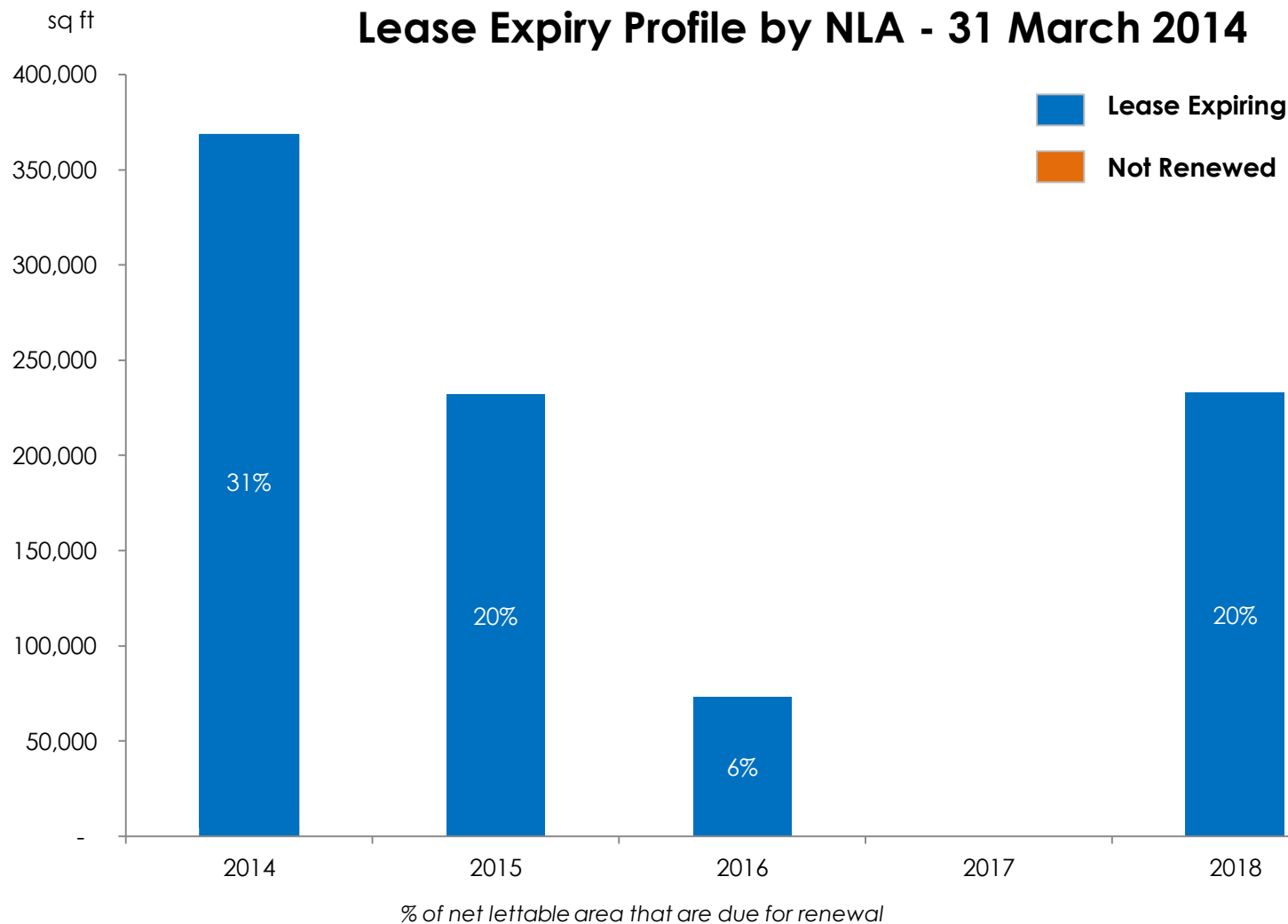
- (1) Office comprises Quill Buildings (excluding Quill Building 8-DHL (XPJ) at Glenmarie, Shah Alam) and Wisma Technip
- (2) Retail refers to retail portion of Plaza Mont' Kiara & TESCO Building Penang
- (3) Car Park refers to car parking bays in Plaza Mont' Kiara
- (4) Other commercial building refers to Quill- Building 8- DHL (XPJ) at Glenmarie, Shah Alam
- (5) Based on valuation dated 31 December 2013

Well Balanced Tenancy Mix

By Net Lettable Area



Lease Expiry Profile



Note:

The balance of the 23% of net lettable area are due for renewal in 2032.

Conclusion



1Q 2014 : Stable Quarter

- 1Q 2014 EPU increased by 0.7% compared to 1Q 2013
- On 10 April 2014, QCT signed a conditional sales and purchase agreement with MRCB Sentral Properties Sdn Bhd for the acquisition of Platinum Sentral for a purchase consideration of RM750 million
- No refinancing until September 2016

Year 2014 Prospects – Ongoing Strategies

- Proactive asset management strategy to focus on tenant relations and continuous building improvements
- Prudent capital management strategy
- Continue to explore yield accretive acquisition opportunities



SwireCapita
Trust

Thank you

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