









RAFFLES CITY SINGAPORE

2Q 2020 Financial Results 22 July 2020

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COVID-19 (Temporary Measures) (Amendment) Bill passed on 5 June 2020



Bill requires landlords to match government's financial support to qualifying Small and Medium Enterprise (SME) tenants. Awaiting notification from Inland Revenue Authority of Singapore's assessment of tenants that qualify

Retail

Support for tenants

- Release one month of security deposits to offset rents in March
- Extend rent waivers from landlord, property tax rebates and government cash grant
- Waiver of turnover rent
- Provision of rental relief for qualifying SME tenants

Mitigating actions

- Focus on sustaining healthy occupancy levels through proactive lease management
- Maintain regular communications with tenants

Hotels & Convention Centre

Support for tenant

- Passing on 100% property tax rebate
- Waiver of turnover rent for April
- Deferment of base rent payment till Sep 2020 and repayment from Jan 2021

Mitigating actions

 Hotels seeking alternative revenue streams

Office

Support for tenants

- Passing on property tax rebate and government cash grant
- Targeted assistance provided to affected tenants

Mitigating actions

 Maintain regular communications with tenants

Raffles City Singapore



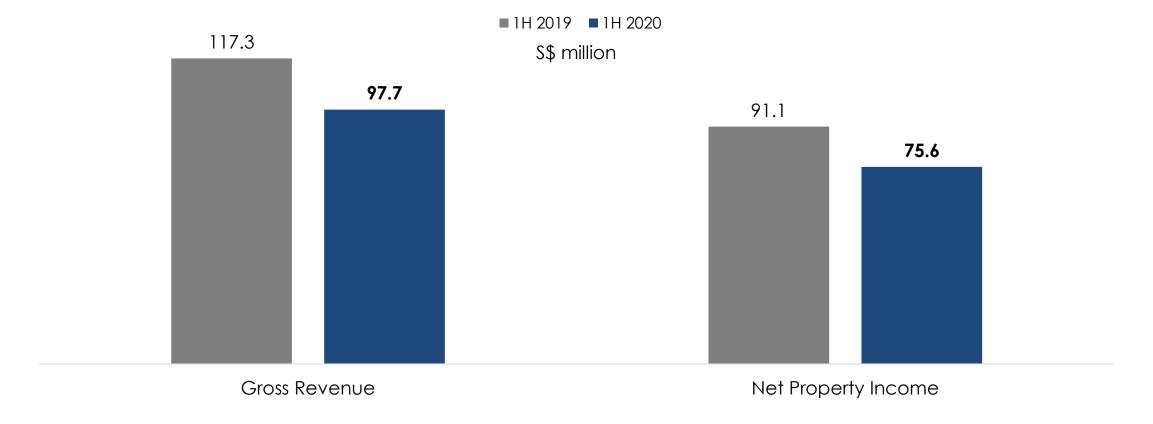
Ownership (interest)	CapitaLand Commercial Trust (60.0%) and CapitaLand Mall Trust (40.0%)			
Description	42-storey Raffles City Tower, 5-storey Raffles City Shopping Centre, Raffles City Convention Centre, the 73-storey Swissôtel The Stamford Singapore and the 28-storey twin-towers Fairmont Singapore			
Number of tenants	Total: 263	Office Retail Hotels & Convention Ctr	•	44 218 1
Number of hotel rooms	2,030			
Net lettable area	808,150 sq ft	Office Retail	:	381,320 sq ft 426,830 sq ft
Leasehold expiring	15-Jul-2078			
Independent valuation (30 Jun 2020)	\$\$3,266.0m by CBRE			
Car park lots	1,051			
Green Certification	BCA Green Mark Gold ^{PLUS}			

1H 2020 Net Property Income down by 17.0%





Lower revenue and NPI mainly due to rent waivers to tenants of \$10.8 million, decline in gross turnover revenue especially from the hotels, lower office occupancy and car park income

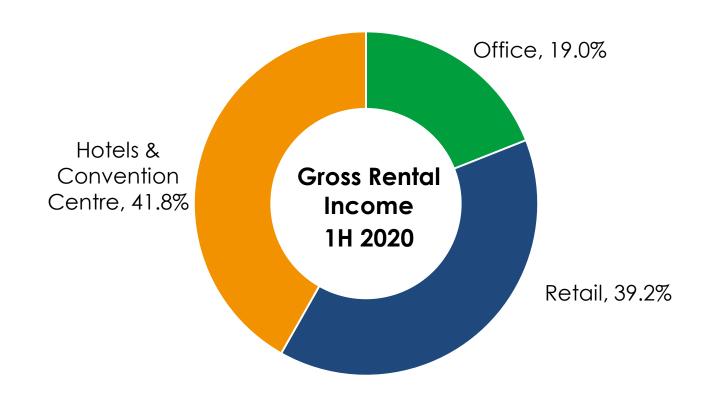


Note:

RCS Trust 1H 2020 taxable distributable income included retention sum of \$12.5 million and asset management fees were paid in cash

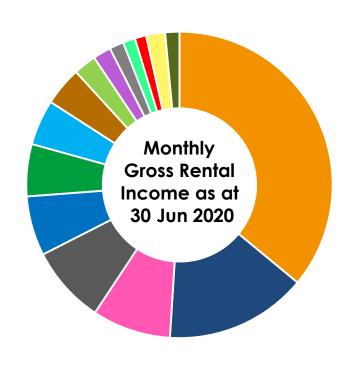
Contribution by sectors in 1H 2020





Diversified Tenant Mix





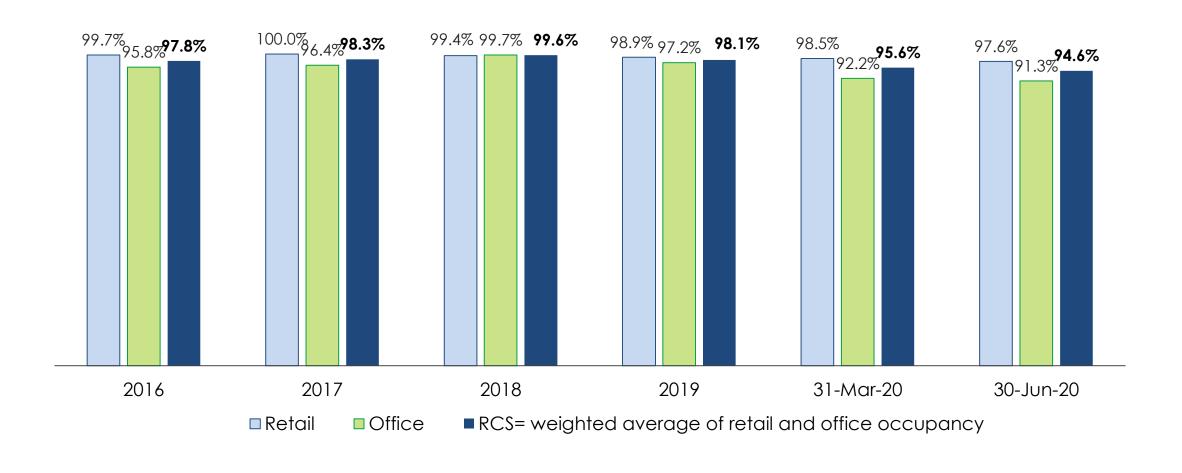
Hospitality	36.0%
Food and Beverage	
Department Store	8.3%
Fashion	8.2%
Government	6.3%
 Business Consultancy, IT, Media and Telecommunications 	5.5%
Beauty & Health Related	4.8%
Banking, Insurance and Financial Services	
Shoes & Bags	2.4%
Luxury	1.9%
Education and Services	1.5%
Supermarket	1.3%
Energy, Commodities, Maritime and Logistics	1.2%
Others (retail) ⁽¹⁾	2.0%
Others (office)⁽²⁾	

Notes:

- Others (retail) comprises Information Technology, Gifts & Souvenirs, Houseware & Furnishings, Art Gallery, Books & Stationery, Jewellery, Watches & Pen as well as Toys & Hobbies
- 2 Others (office) comprises Manufacturing & Distribution and Real Estate & Property Services

High committed occupancy





High retention rate achieved for retail leasing in 1H 2020

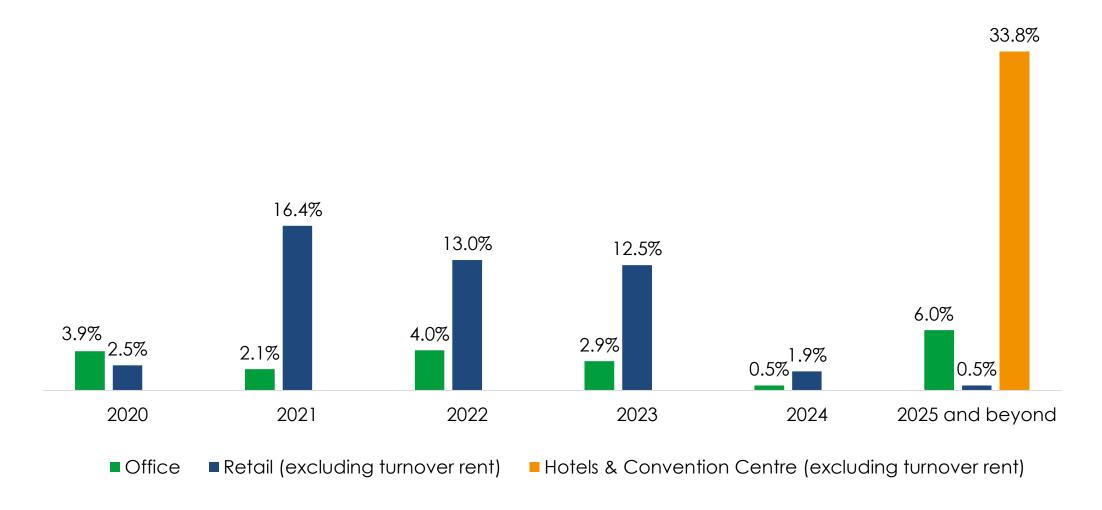




Retail Leasing from 1 January to 30 June 2020 (excluding newly created and reconfigured units)			
No. of Renewals/New Leases	20		
Leased Net Lettable Area (NLA)	25,026 sq ft		
% of Mall's NLA	5.9%		
Retention Rate	80.0%		
% Change in Current Rental Rates vs Preceding Rental Rates (typically committed three years ago)	-1.9%		

Well spread lease expiry profile⁽¹⁾





Note:

(1) Lease expiry profile based committed monthly gross rental income as at 30 June 2020

Renewed lease with major office tenant EDB, ahead of expiry in 2021



Core CBD: Grade A and Grade B office monthly market rent (1) at \$11.15 psf and \$8.45 psf respectively



(1) Source: CBRE MarketView, Q2 2020

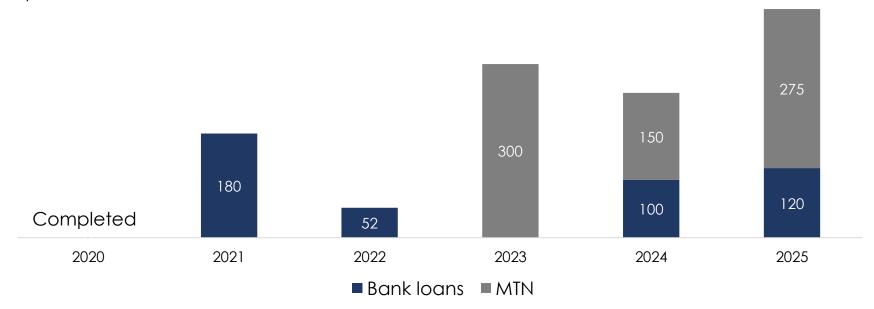
Monthly gross rental income for Raffles City Singapore portfolio Note:

Completed refinancing for 2020



RCS debt maturity profile as at 30 Jun 2020

S\$ million



- Unsecured RCS bank loans due 2020, 2021, 2022, 2024 and 2025
- 2.60% p.a. RCS fixed rate \$\$300m MTN due 2023
- 3.05% p.a. RCS fixed rate \$\$150m MTN due 2024
- 3.20% p.a. RCS fixed rate \$\$275m MTN due 2025

RCS Trust credit rating: A- CreditWatch Negative by S&P









Thank you

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